

# DEDICATED DEVELOPMENT TEAM

Tailored to Your Travel Business



# Key Highlights

GP Solutions designs and builds custom software systems and cutting-edge web applications since its foundation in 2002.

4-5

Years — the average development team

30+

Dedicated development teams allocated to date

15+

Years of expertise in travel software development

50+

Technologies in our stack

20+

Years of experience in developing advanced software

350+

IT professionals passionate about travel

30+

Developers — largest team allocated to a customer

450+

IT-projects successfully implemented

# Sales Geography

We operate globally. Our footprint spans across a number of key markets worldwide.

# North & Central America

USA

Barbados

Canada

Belize

Mexico

### Europe

Czech Republic

Denmark

Estonia

France

Germany

Greece

Iceland

Ireland

Italy

Netherlands

Spain

Sweden

Switzerland

United Kingdom

### CIS

Armenia

Ukraine

Azerbaijan

Kazakhstan

### Africa

South Africa

DR Congo

### Middle East

Kuwait

Saudi Arabia

UAE

Australia

# Companies We Serve









**OTAs** 

**DMCs** 







**TMCs** 

**Airlines** 

Cruises







Meta-Search Portals

Travel StartUps

**Technology Providers** 

# Some of Our Clients









































# Our Services



- Web Application Development
- Product Engineering
- Mobile Application Development
- Testing & QA



Team Outstaffing



Business Analysis & Discovery



UX/UI Design



Dedicated Development Teams



Software Consulting

# Our Technology Stack

EZZ React Vue.js Front-end Development ANGULAR node .NET Java **?** python™ **Back-end Development Kotlin** Clojure elixir Functional Programming Languages Haskell Mobile Development Flutter PWA Swift Database Management **■** NoSQL ORACLE PostgreSQL IC Jenkins **DevOps** git **Terraform docker** Google Cloud aws ORACLE° **Cloud Solutions** Azure CLOUD & kafka Spark Big Data וני (Al) יון היינולים אינולים DATA SCIENCE SAP Other B BLOCKCHAIN etc.





# Dedicated Team Advantages

# Extensive Travel Domain Expertise



- Easy to understand requirements
- Knowledge to make technical decisions
- History of success in travel projects

# Cost-Effective & Flexible Resourcing

- Find specific talents at lower cost
- Easy to add or replace specialists
- No extras or payments for idle time



### Free Setup &



### **Operations Management**

- Staffing and workplace integration
- Infrastructure and process setup
- Administration and HR management

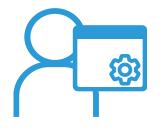
# Equally Efficient as In-house



- Adoption of your internal processes
- 100% dedicated to your project
- Daily communication and transparency

# Assemble Your Team

GP Solutions is able to cover practically any of commonly recognized as well as unique IT specializations within a software development team.





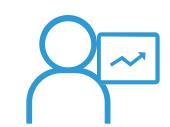


Front-End Developer UI/UX Specialist Back-End Developer





Project Manager Mobile Developer Business Analyst





Database Engineer



QA Engineer



System Architect



**DevOps Engineer** 



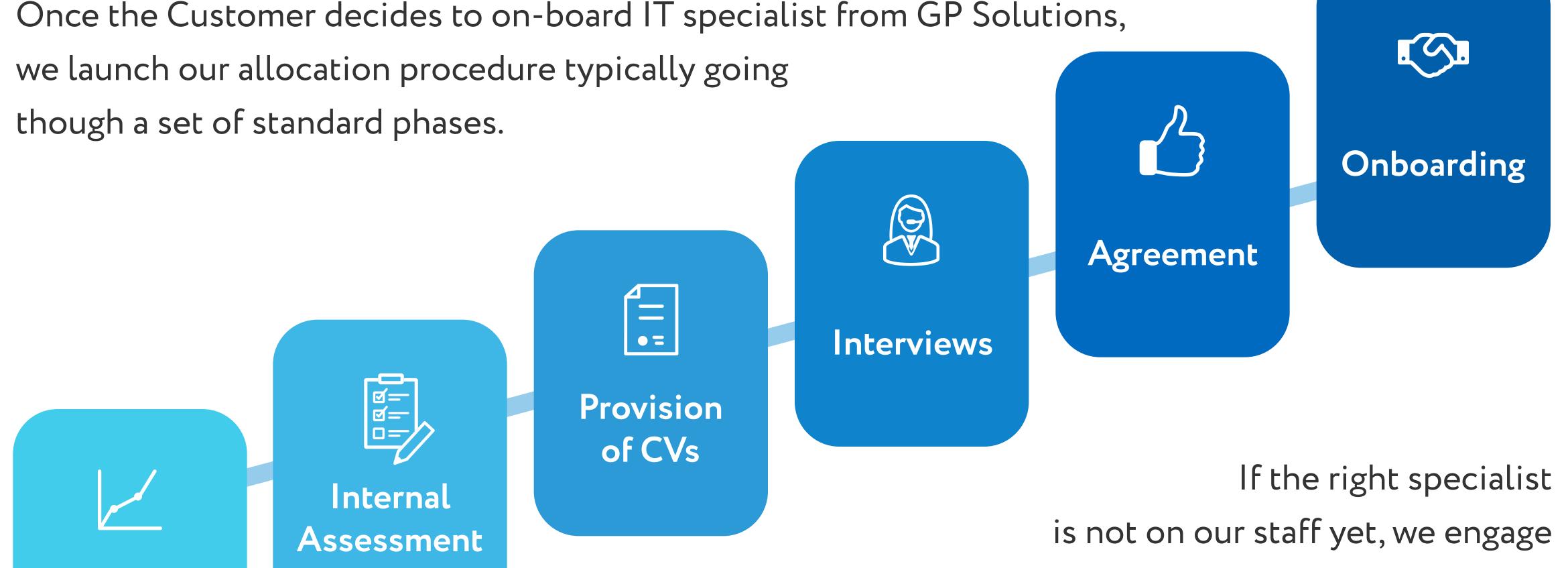
**Support Specialist** 



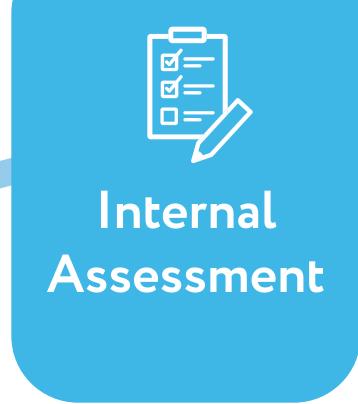
System Administrator

# Our Allocation Process

though a set of standard phases.



Requirements Analysis



our HR department to find the one you need.

Our IT specialists can be allocated on your project as a team or individually with full- or part-time engagement.

# Domain Knowledge Accumulation and Transfer



### **GP Solutions Company**

Our experience of building travel technology solutions spans across our entire 19+ years of history. We combine in-depth domain knowledge and top-notch technical skill to deliver solutions that are just the right match for your needs.



### Managers & Executives

All C-level executives and mid-level managers have extensive professional technology expertise in travel software that has been tested on hundreds of completed cases.



### In-House Travel Knowledge Base

Onboarding process includes getting acquainted with the travel domain with the help of in-house travel knowledge base, which accumulates years and years of domain expertise, experience and knowledge gained during mplementation of numerous projects.



### Continuous Involvement

All employees are engaged in solving real practical challenges related to different aspects of travel on many commercial client projects.



### Ongoing Knowledge Sharing

A unified internal communication and messaging platform facilitates smooth and fast knowledge sharing across all the company right when and where it's needed.



### Added Value

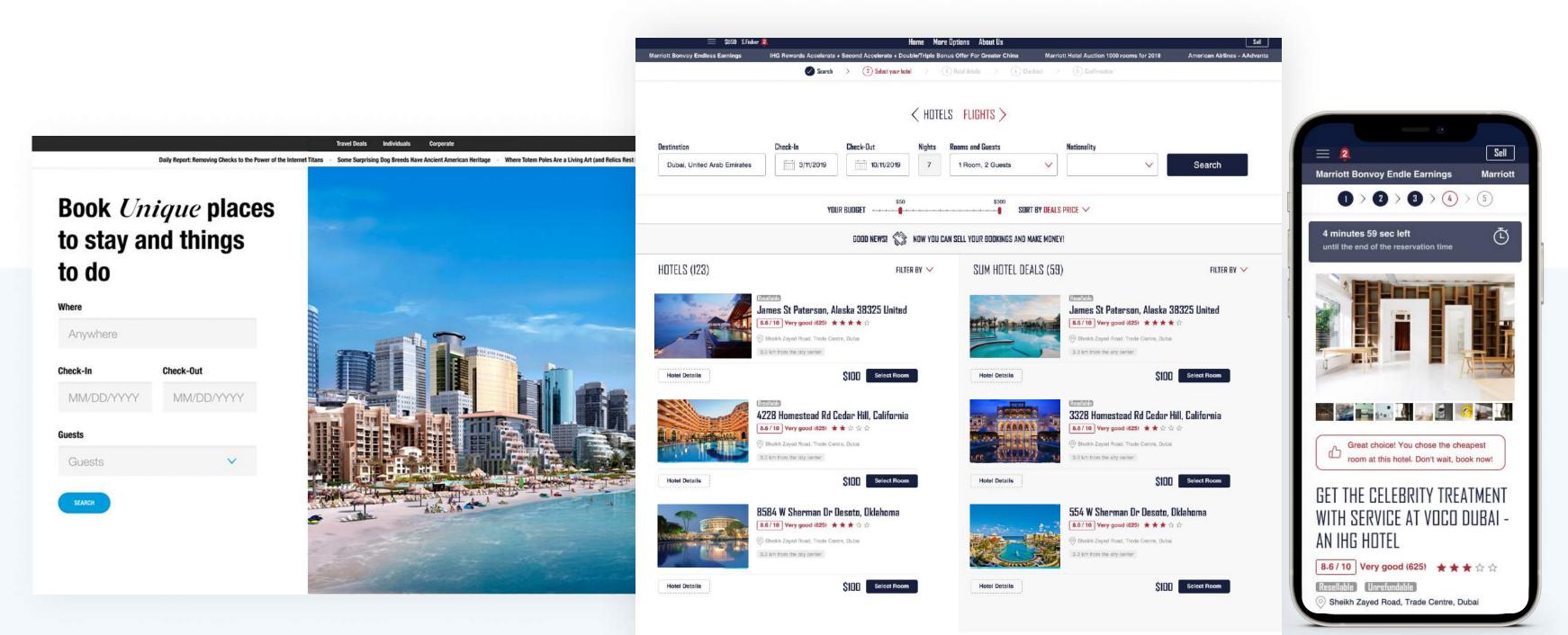
By working with our company you'll get access to all that invaluable travel domain expertise and experience. GP Solutions is a one-stop-shop option to line up your ideal remote development team services.

# OUR TRAVEL EXPERTISE

# Development of Internet Booking Engines

- Complete search & book flow implementation
- IBEs for different travel service types
   (flights, hotels, transfers, etc.)

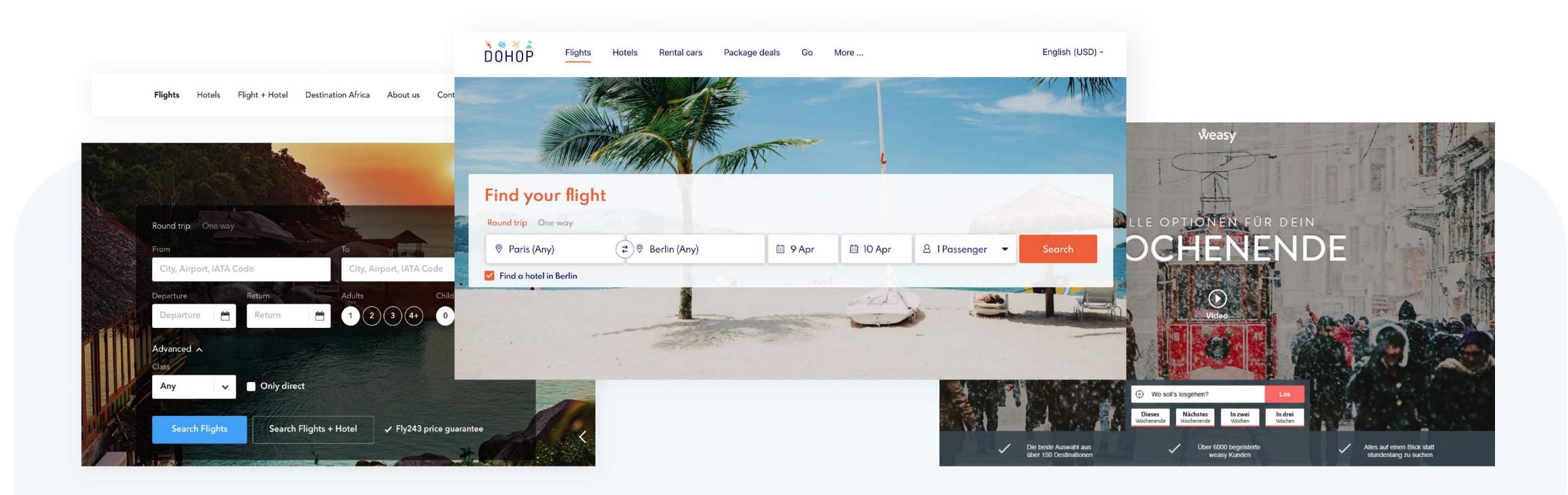
- Dynamic packaging logic implementation
- Up-sell/cross-sell functionality development



# Travel Website Development

- Adaptive and responsive user
   interfaces adjusted for travel industry
- Front-end development using modern technologies

- Intuitive usability
- Cross-browser compatibility
- Integration and development using popular CMS (WordPress, Strapi, Joomla)



# Integration of Travel APIs

- 75+ of-the-shelf integrations available via GP Travel Hub
- Experience in integrations of bedbanks, GDSs, flight aggregators, OTAs, channel managers, CRSs, content suppliers, mapping service providers, etc.
- Assistance with certification and compliance procedures
- Push / Pull APIs, search&book APIs, etc.
- Familiar with IATA, NDC, OTA and other relevant standards









amadeus





**DerbySoft** 



hotelbeds



75+ Suppliers

and many more...

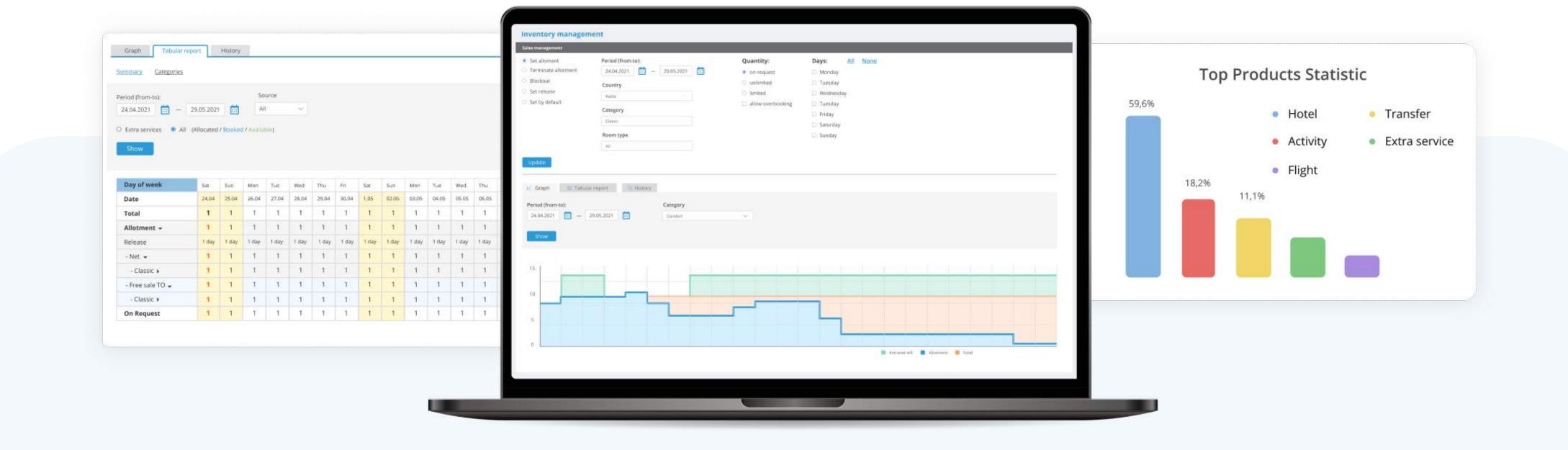
# Business Process Automation

- Reservation management
- Analytics and reporting
- Corporate travel management solutions

- Inventory management
- Integration of payment systems
- Creation of travel distribution networks

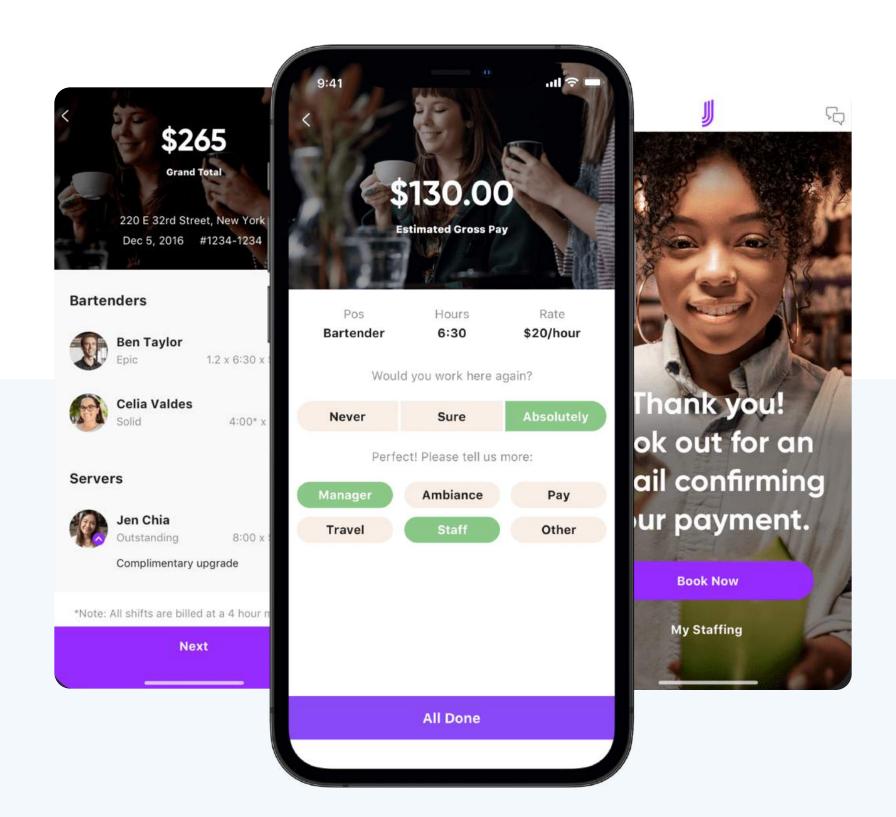
- Business rule engines
- Accounting systems, CRMs

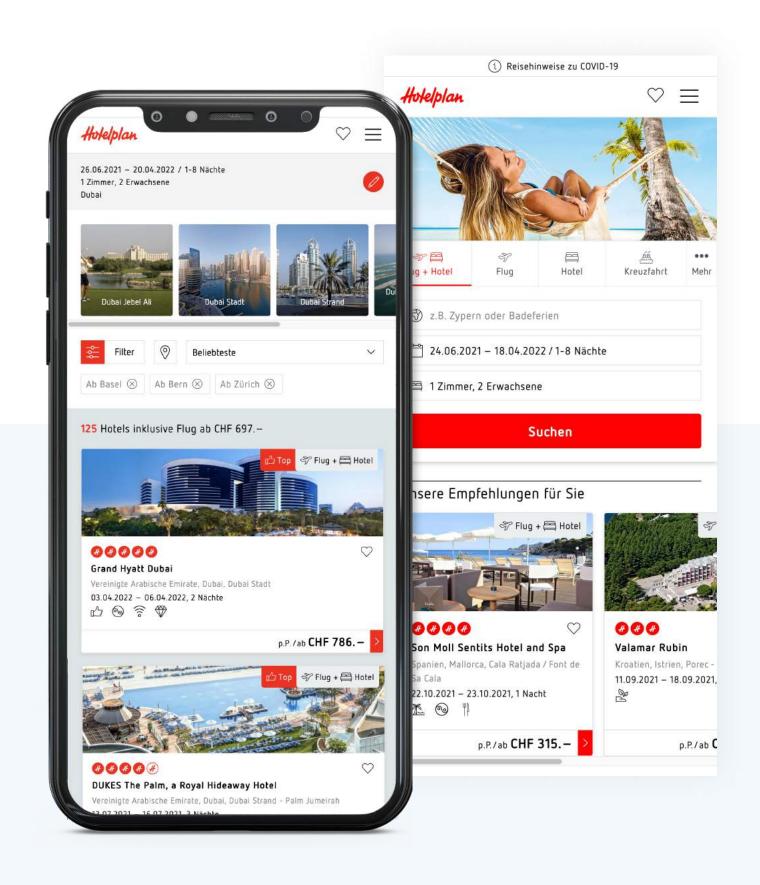
and many more...



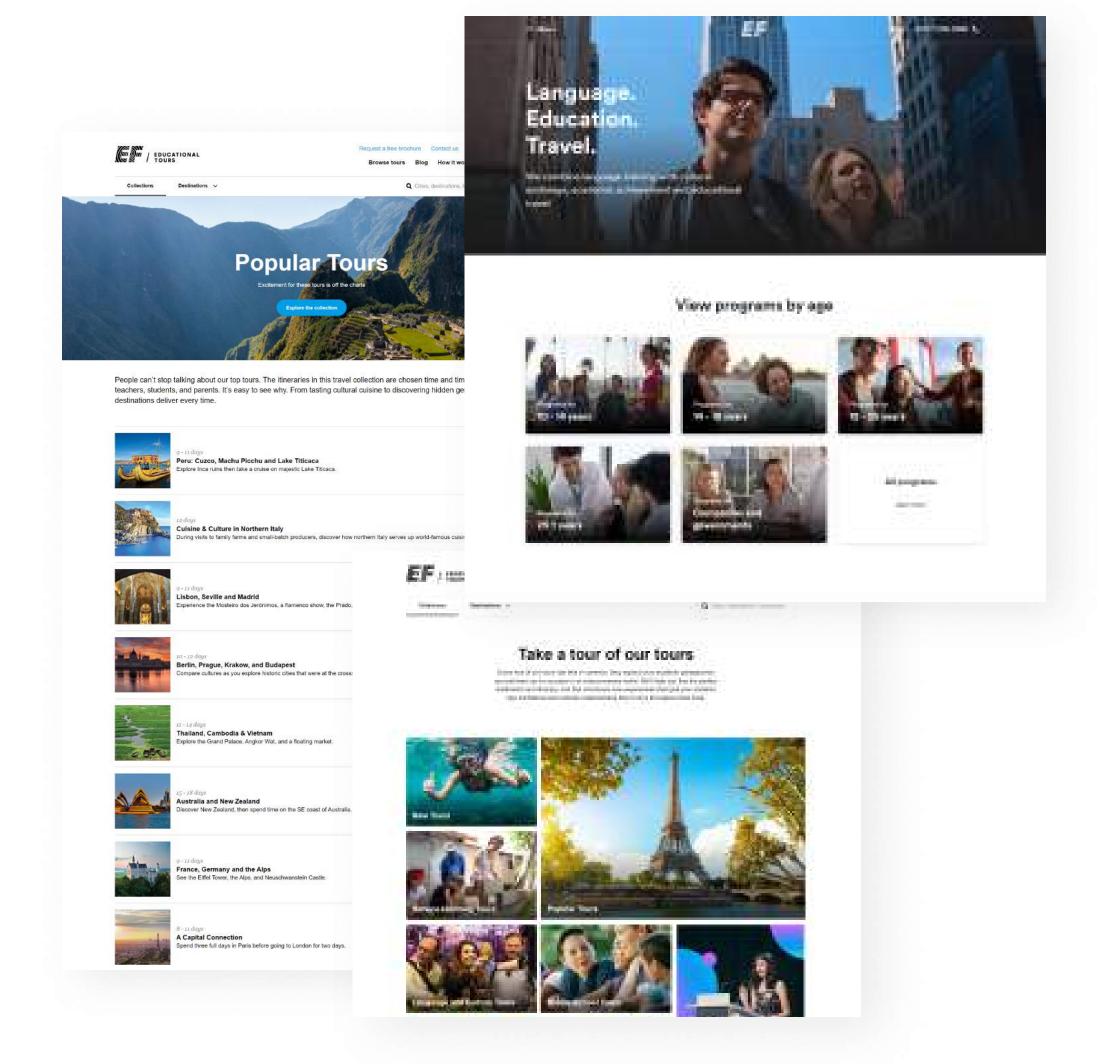
# Mobile Development

- Cross-platform development for IOS and Android
- Development of cost-effective, user-centric travel apps
- Adaptive designs for mobile browsers











Client: EF Education First

Country: Switzerland

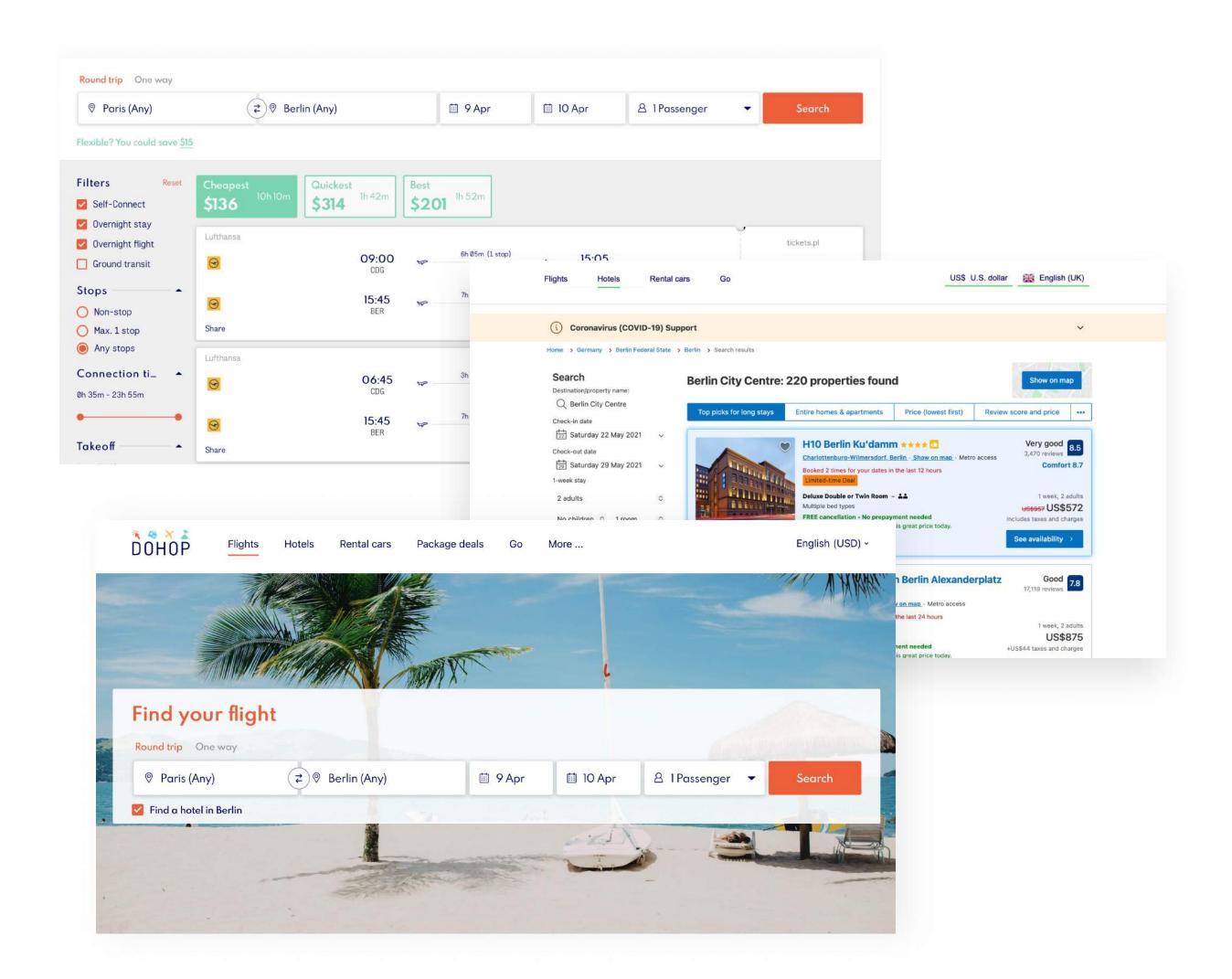
Vertical: Educational Travel

Team size: 4 FTEs

Technologies: Javascript, Java, MySQL,

Nginx, Spring, Hibernate

Scope: 8000+ man-hours





Client: Dohop

Country: Iceland

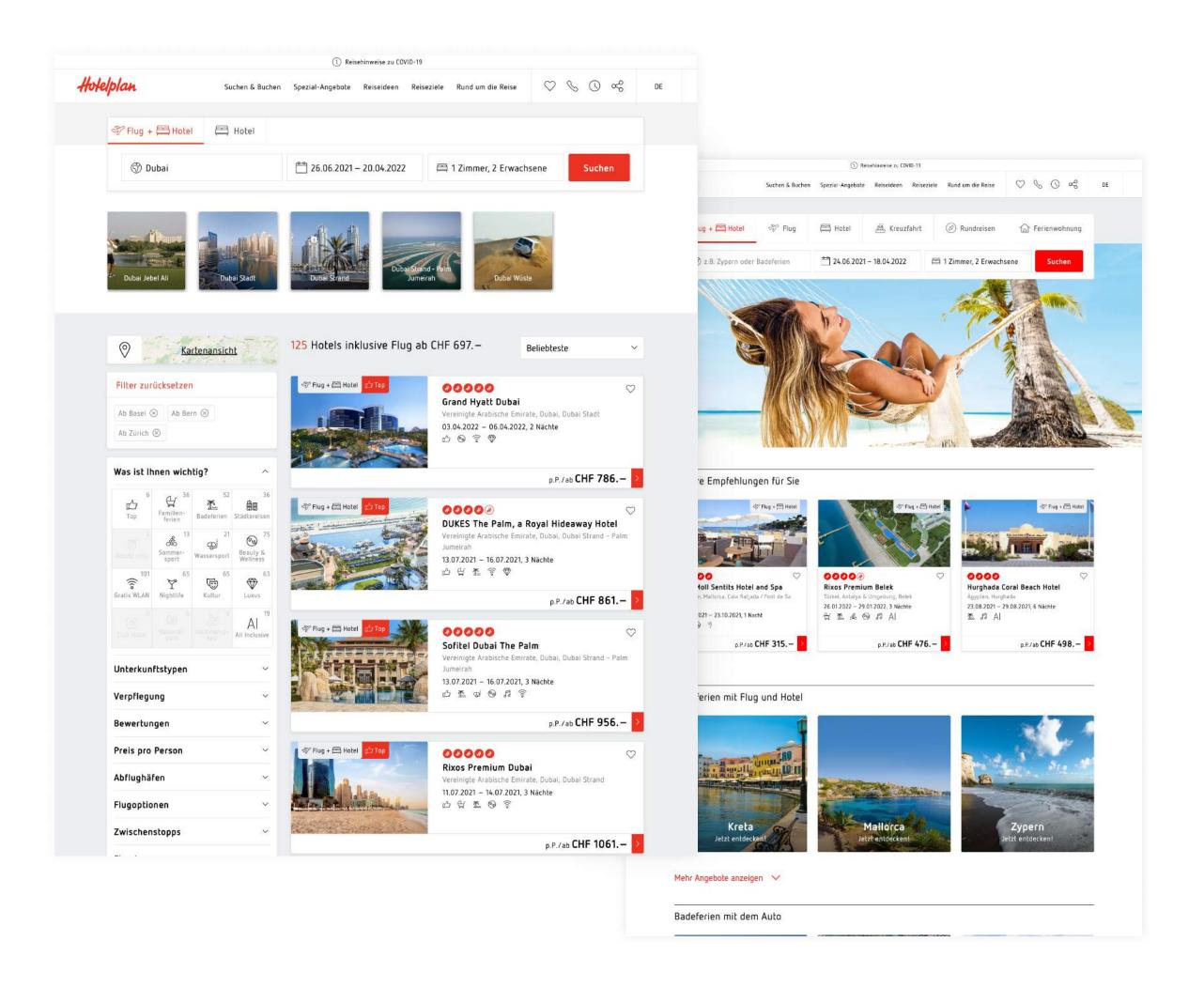
Vertical: Travel Meta-Search

Team size: 7 FTEs

Technologies: Python, Git, PostgreSQL,

XML/JSON/HTML

Scope: 29300+ man-hours



# Hotelplan

Client: Hotelplan

Country: Switzerland

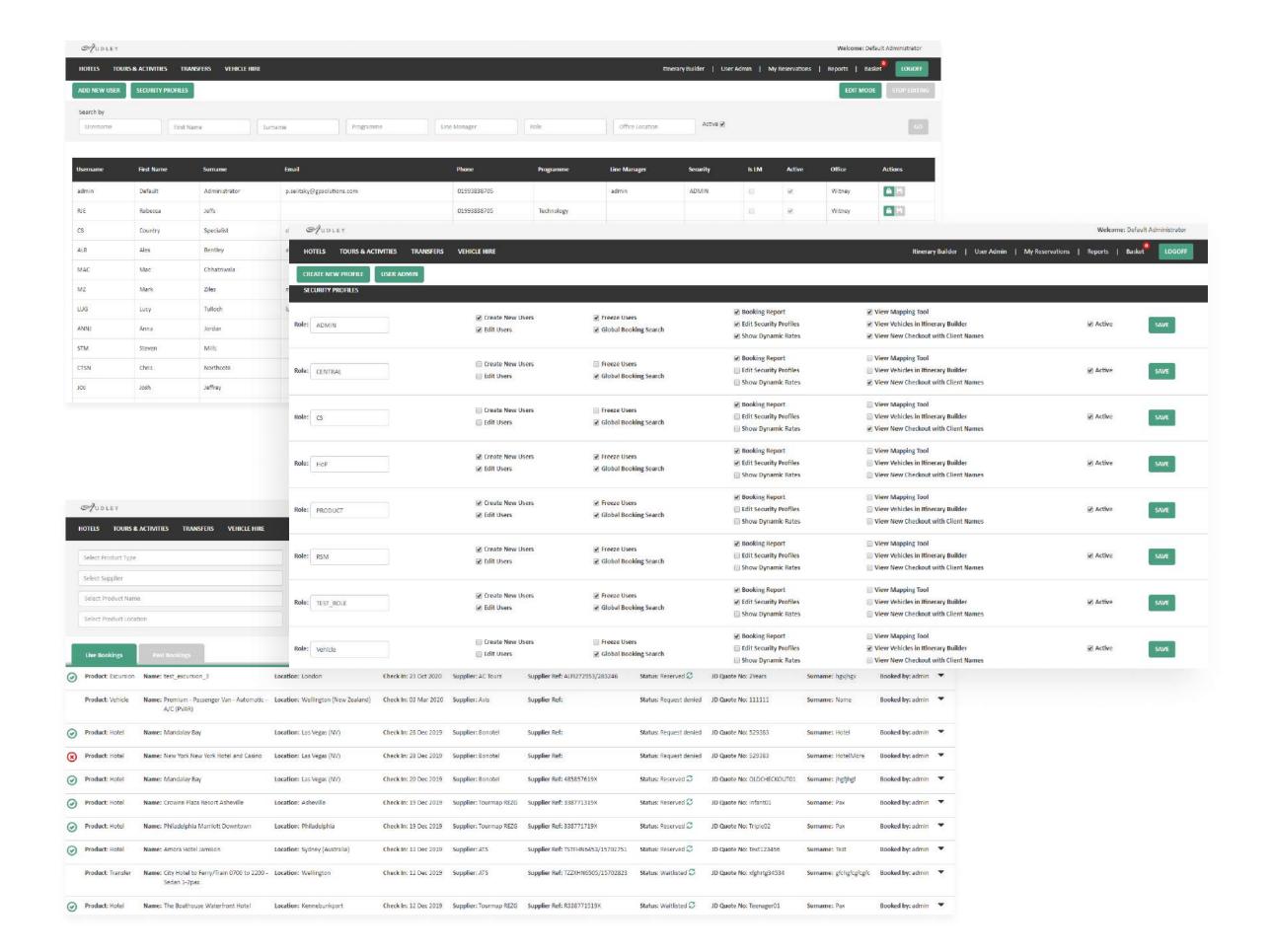
Vertical: Travel and Leisure

Team size: 12 FTEs

Technologies: React, HTML/CSS, Java,

Python, Android/iOS

Scope: 11500+ man-hours





Client: Audley Travel

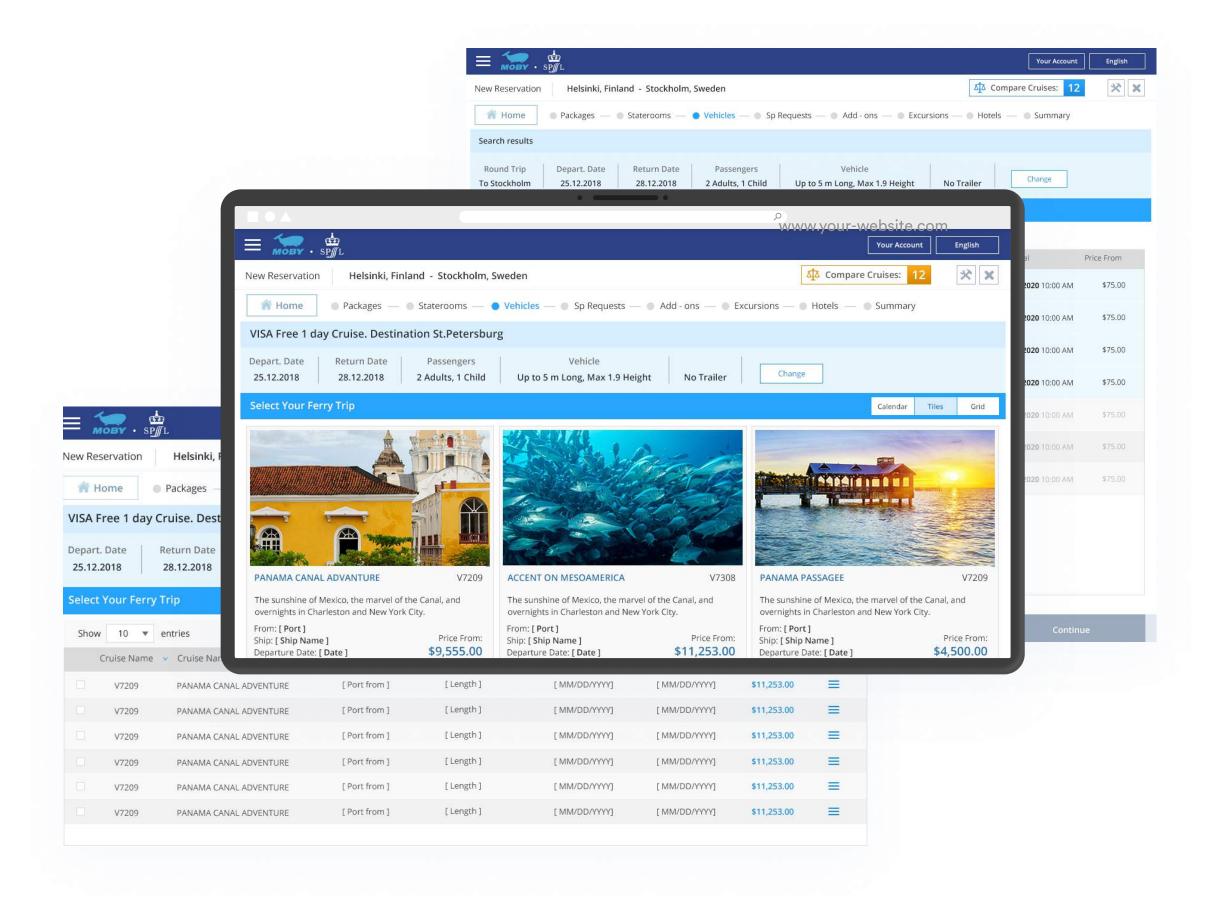
Country: UK

Vertical: Luxury Tour Operator

Team size: 6 FTEs

Technologies: Java Script, Java, PHP

Scope: 9000+ man-hours





Client: Versonix

Country: USA

Vertical: Travel Technology

Team size: 7 FTEs

Technologies: Java, GWT, Spring, Maven,

Hibernate, Oracle Db,

JasperReports, Tableau,

XML/XSL

Scope: 80000+ man-hours

# CLIENTS & TESTIMONIALS

# Client Testimonials



"I can highly recommend the services of GP Solutions.

During the past 1.5 years, our company has been working with GP Solutions on a new project of ours. The company offers high quality services. We can say that we have always been satisfied by their work."

Dennis Behnsen
Vice President





"We found GP team to be professional, dependable and responsive. We are pleased to recommend GP Solutions
GmbH as a reliable travel technology partner."

Claus Jessen

Managing Director





"The team here at ACV is very happy with the quick release cycles and GP's willingness to support us with any test and fix system issues. I see what the team does and it is highly appreciated."

Sven Schiller
IT Director



# Client Testimonials

# Hotelplan

"GP Solutions provide highquality services and we have always felt that they care about our needs. Their strong expertise in travel IT makes it much easier to convey our requirements and find optimal technical solutions. We highly recommend the services of GP Solutions."

Marc Blaser

Director Projects & E-Business





"Over the years of partnership GP Solutions has proven to be a reliable IT vendor with great vision and understanding of the travel industry in general and our business requirements in particular."

Abdulrahman Aziz

Project Manager





"We appreciate how promptly GP's specialist were able to respond to us and if needed to tailor the product's details to our preferences. Another important practical aspect is that GP's specialists always had a clear understanding of what are our business needs are."

Toomas Susi

Head of IT Department



# Leadership



Rodion Zhitomirsky

Chairman of the Board, Co-founder



Sergey Zubekhin

VP Business Development



VP Software Development, Shareholder



Maria Bondarenko

**VP Product Engineering** 



### Fred Bean

Chief Sales Executive



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